Message Text

UNCLASSIFIED

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R 262132Z MAY 77
FM AMEMBASSY QUITO
TO USDOC WASHDC
INFO SECSTATE WASHDC 4475
AMCONSUL GUAYAQUIL

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E.O. 11652: N/A
TAGS: BENC, EC
SUBJECT: MAJOR PROJECT UPDATE - ECUASIDER INTEGRATED STEEL
FACILITY

- 1. IN RECENT DISCUSSIONS WITH ECUASIDER OFFICIALS, COMATT LEARNED THE FOLLOWING CONCERNING SUBJECT PROJECT:
- 2. ECUASIDER SIGNED A CONTRACT IN MARCH WITH KORF INDUSTRIES AG OF WEST GERMANY TO DO A DETAILED FEASIBILITY STUDY OF A STEEL FACILITY BASED ON THE MIDREX DIRECT REDUCTION PROCESS. ECUASIDER ALSO SIGNED A LETTER OF INTENT WITH KORF FOR EVENTUAL USE OF THE MIDREX PROCESS IN THE DIRECT REDUCTION PLANT. FEASIBILITY STUDY IS TO BE COMPLETED BY END OF YEAR.
- 3. THE WEST GERMAN INDUSTRIAL FINANCE AGENCY (DEG) WILL TAKE AN EQUITY POSITION OF ABOUT 30 PCT IN ECUASIDER, INDEPENDENTLY OF KORF. THIS APPEARS TO BE ONE RESULT OF THE HIGH-LEVEL ECUADOREAN INDUSTRIAL DEVELOPMENT MISSION TO WEST GERMANY SEVERAL MONTHS AGO.
- 4. ACCORDING TO ECUASIDER, KORF WAS NOT SIGNED AS GENERAL CONTRACTOR FOR ENTIRE STEEL FACILITY. AN INDEPENDENT CONSULTING FIRM WILL REVIEW THE KORF UNCLASSIFIED

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PAGE 02 QUITO 03475 262212Z

FEASIBILITY STUDY, AND ECUASIDER IS FREE TO CHOOSE ANY COMPETENT FIRMS TO DESIGN AND CONSTRUCT EACH OF THE FOLLOWING PACKAGES: THE MIDREX DIRECT REDUCTION PLANT, THE MELT PLANT, THE CONTINUOUS CASTING FACILITY AND THE ROLLING MISS.

5. THERE IS A POSSIBILITY THAT THE DIRECT REDUCTION

PROCESS MIGHT EVENTUALLY PROVE UNECONOMIC OWING TO AN UNEXPECTEDLY HIGH PRICE THAT MAY BE CHARGED ECUASIDER FOR THE NATURAL GAS TO BE TAPPED FROM THE GULF OF GUAYAQUIL DEPOSITS. IN THIS CASE ECUASIDER WOULD LIKELY CHOOSE THE SOLID REDUCTION PROCESS USING WOOD CHARCOAL. A BRAZILIAN FIRM IS CURRENTLY DOING A PRE-FEASIBILITY STUDY OF THIS PROCESS FOR ECUASIDER. BLOOMFIELD

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